

Johnson Controls
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Dear valued customer,

Since our merger in September 2016, we've been working hard to bring together the best of Johnson Controls and Tyco. Now it's time to make the most of our identity as Johnson Controls, the global leader in building products and technology, integrated solutions, energy storage and information-based retail solutions.

In the coming months, we will begin transitioning the brand identity of our Tyco business units, including the fire alarm, suppression, security and healthcare communications businesses of Tyco SimplexGrinnell, to Johnson Controls. Over time, you can expect to see our new Johnson Controls brand on our service vehicles and uniforms, business cards and building signage for these businesses.

The SimplexGrinnell fire sprinkler installation and services business in the U.S. will become Grinnell Fire Protection Solutions, a separate Johnson Controls business with its own brand identity and a strong connection to the Grinnell's rich history as a leader in fire protection. The Grinnell Fire Protection Solutions brand will be used on service vehicles, uniforms and business cards in the fire sprinkler business.

As Johnson Controls, we will continue to sell, install and service the fire, security and retail products you have come to know and respect, including Simplex, Ansul, Grinnell Mechanical Products, Tyco, and Sensormatic.

The same knowledgeable, experienced team that earned your trust as Tyco will continue to serve you as part of Johnson Controls and Grinnell Fire Protection Solutions. We still offer you decades of leadership in fire, security and retail solutions, in-depth understanding of codes, standards and applications, and proven expertise in delivering customized solutions to meet your needs and challenges.

Our team is excited to build on each other's strengths, combining insights to give you new ways to reach your goals; innovating faster to help your buildings or environment perform better; and integrating technologies and solutions to help you increase operational efficiency, protect people and assets, and drive growth.

Our priority is and always will be to help you win everywhere, every day. If you have any questions, please contact your local representative or customer service center.

Thank you again for your continued support. It's a privilege to do business with you.

Sincerely,

A handwritten signature in black ink that reads "Aaron Saak". The signature is written in a cursive style and is enclosed in a thin black rectangular border.

Aaron Saak, Vice President, Fire Protection
Building Solutions, North America